



The Benefits of Membership



Who is Ocean Energy Europe?

The largest network of ocean energy professionals in the world



With over 120 members, Ocean Energy Europe (OEE) is **the largest network of ocean energy professionals in the world**. And we are growing fast. Our members are the leading utilities, industrialists, tech start-ups and research institutes active in the ocean energy sector.

Our vision is to generate the political and financial support our members need to reach commercialisation.

To achieve this, OEE deploys an experienced team of policy and communications experts working exclusively on ocean energy. We position ocean energy as a key technology to achieve public policy objectives such as decarbonisation of the power sector, energy security, employment, growth, and regional industrial development.

As a **not-for-profit organisation**, every euro our members invest via membership fees is used to promote their interests.

OEE is governed by a Board of Directors, composed of the sector's highest profile individuals.

Board of Directors



Ana Brito-Melo
Executive Director, Wavec



Tim Cornelius
CEO, SIMEC Atlantis Energy



Peter Coyle
Chairman, MRIA



Simon di Pietro
CEO, DP Energy



Simon Forrest
CEO, Nova Innovation



Francisco Garcia Lorenzo
Chairman, APPA



Tim Hurst
Managing Director,
Wave Energy Scotland



Henry Jeffrey
Senior Lecturer, EERA/UEDIN



Tony Lewis
Director,
Hydraulics and Maritime, UCC



Stéphane Lobbedey
Chef de service énergies
renouvelables, Normandy Region



Declan Meally
Head of Department
Emerging Sector, SEAI



Patrik Möller
CEO, Corpower Ocean



Ana Novak Zdravkovic
Wind, Solar and Marine Expert
and Project Manager, ENGIE



Pablo Ruiz-Minguela
Marine Energy Area Director,
Tecnalia



Nicolas Relun
Research Engineer, EDF



Andrew Scott
CEO & Director,
Orbital Marine Power Ltd



Giovanni Tula
Head of Innovation &
Sustainability, ENEL



Jochen Weilepp
Head of Ocean Energies, SME



Oliver Wragg
Commercial Director, EMEC

OEE PROJECTS

OEE's mission: Increase political and financial support for ocean energy

Membership of Ocean Energy Europe has more than doubled between 2013-2018



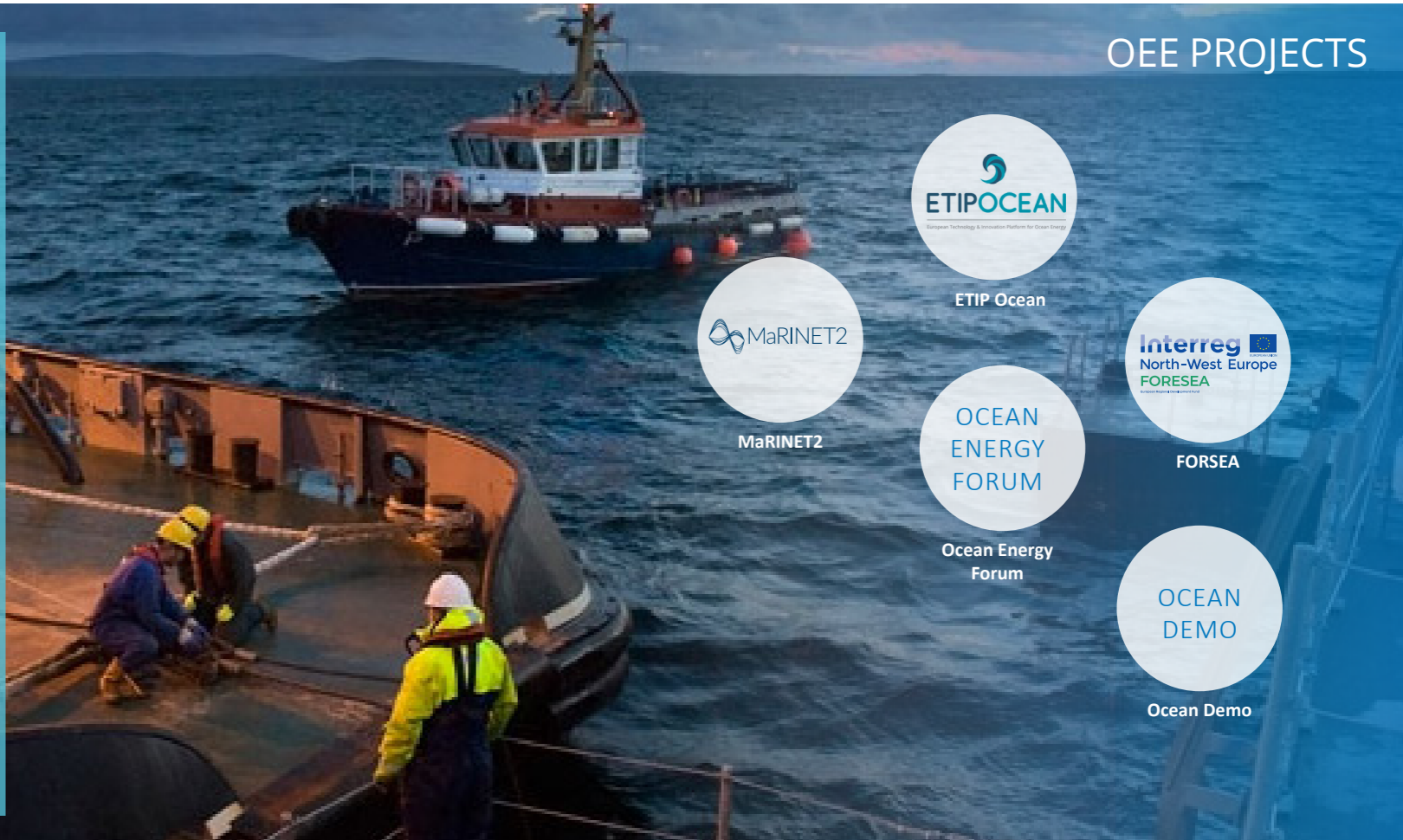
We promote a supportive policy environment for ocean energy, improve access to funding/finance and enhance business opportunities for our members.

To do this, we engage with the European Commission, Council, Parliament, European Investment Bank, and national ministries on all political dossiers affecting the sector. We also provide information, facilitate networking, and promote our members' technologies and projects.

OEE's impact is undeniable: since re-launching the association in 2013, the sector's profile has increased significantly, and EU support has increased in parallel. For example, Horizon 2020 allocated €152M to the sector in 2014-2018 alone and the EIB is now investing in ocean energy for the first time.

Ocean Energy Europe organises the Ocean Energy Europe Conference & Exhibition. The industry's leading annual event, it attracts industry CEOs, financiers, ministers, and public officials. Our exhibition showcases over 60 leading companies, and grows every year.

OEE founded and runs ETIP Ocean, an officially recognised advisory body to the European Commission on research programmes such as Horizon 2020. We also lead or take part in project consortia benefitting the sector, such as Ocean Demo, MaRINET2, FORESEA and Ocean Energy Forum.



Membership Benefits

What we do to help you grow



1



Get the right finance opportunities

2



Put ocean energy on the political agenda

3



Get the best information

4



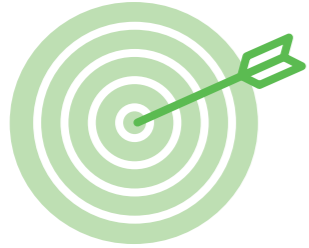
Build your network of contacts

5



Save money by joining

1



Get the right finance opportunities

"OEE's record speaks for itself. Thanks to the team's tireless lobbying work, new innovative instruments have been approved at European level which will result in more and more projects hitting the water, costs coming down and power generation going up."

Simon Di Pietro
CEO,
DP Energy



Access to finance is the no. 1 priority for the industry, so it's also the top priority for us.



We represent our members' interests in both the design of new funding mechanisms, and the implementation of existing ones. We brief decision-makers regularly on the specific needs of the ocean energy sector. We work on all potential funding streams: revenue support, grants, and public finance products.



OEE also helps you generate private investment through our investor outreach strategy. We brief the private finance community on opportunities and developments in the ocean energy sector, and provide introductions where possible.

As a member of Ocean Energy Europe, you shape our positions and can join our activities. You are also better positioned to access all types of public funding.

LOANS • REVENUE SUPPORT • GRANTS • EQUITY

EU FUNDING

InnovFin
€800M
available

€49M
won by
ocean energy
in 2019

Investment
Platform
for Blue
Growth

50+
projects funded
through
H2020

NER300

**H2020-
€182M**
invested in
ocean energy
to date

Innovation
Fund

2



Put

ocean energy on the political agenda

“Ocean Energy Europe provides focussed, relevant and accurate market information and effective, senior level influence within the European Commission and the wider tidal energy sector. The OEE team have achieved a number of key policy goals, including access to key funding streams which would have been denied to our sector without their assistance. We remain strong supporters of Rémi, his team and the organisation as a whole.”

Tim Cornelius
CEO,
SIMEC Atlantis Energy



Public support for ocean energy is proportional to the industry's profile, and its visibility.



Every day, we put ocean energy on the agenda with EU and national decision-makers. We continually make the case for ocean energy, explain the challenges facing the sector, and present solutions.

By becoming a member, you shape our positions and can take part in our activities.

KEY POLITICAL DOSSIERS

National Energy and Climate Plans

SET PLAN

National Energy Strategies

3



Get the best information

“Ocean Energy Europe’s ability to bring stakeholders together provides focus on the real issues and opportunities for the industry across the EU. Being part of that conversation is something we have been doing for some time; in an emerging industry the ability to work across boundaries at pace is highly beneficial.”

Jan Reid
Head of Low Carbon Technologies,
Scottish Enterprise



Having up-to-date, relevant information is essential for good decision making. We provide our members with key policy and funding intelligence to give them a competitive edge. Members receive regular briefings, access to high-value ‘members only’ events, and exclusive webinars.



When further explanations are required, OEE members have direct access to our expert team, with our considerable policy, advocacy and lobbying experience in renewable energy. This will save you time and money.

Members have access to our online ‘Members Area’, which provides a comprehensive overview of funding opportunities and other policy information.

OUR KEY SERVICES



Funding briefings

The latest European funding & policy information



Funding webinars

Detailed information around funding calls



Online members’ area

A repository of key information



Kit-in-the water

Most comprehensive data on ocean energy worldwide



Access to policy team

When you need more detail and insight

4

Build your network of contacts



“Ocean Energy still needs time to get to the market, and to concentrate our efforts is the only way to make it faster and effective. OEE is an excellent junction point for all stakeholders to come together and make it real.”

Giovanni Tula
Head of Innovation and Sustainability,
Enel Green Power



 Building a strong network unlocks growth opportunities. If you need to meet someone in the ocean energy world, we can make it happen. We help members meet other members, as well as decision-makers.

 Network and relationship building happens at our events. These include the OEE Conference & Exhibition, 'Members only' Horizon 2020 seminars, AGM, and Strategy Days. They all provide an intimate environment to interact with the industry's most important figures, or to get direct, informal feedback from the EU institutions.

Members are always prioritised for speaking positions at OEE events.

KEY NETWORKING ACTIVITIES



Event speaking positions



Members only events



Meet the key industry players



1-2-1 contacts

We put you directly in touch with industry/political contacts



AGM

Annual General Meeting

5

Save

money by joining



“By promoting ocean renewable energy development, working on evidence of the potential of this energy for the future, and being supportive of its members within a network especially by providing technical information, Ocean Energy Europe contributes to the Normandy Region’s objective of MRE industry development in France.”

Stéphane Lobbedey
Chef de service énergies
renouvelables
Normandy Region



MEMBERS ONLY BENEFITS



Ocean Energy Europe membership gives you an immediate return on your investment: up to a 25% discount on attending and exhibiting at the Ocean Energy Europe Annual Conference, the most important date on the ocean energy calendar.



Our events programme is high on value and low on cost. It reduces your expenditure on outreach and on consultancies. As soon as you join Ocean Energy Europe, you get free access to our ‘members-only’ events and seminars where you can meet the right people free of charge. The funding and market intelligence briefings our members receive can reduce your external consulting bill.

All our members-only events are free of charge.



Horizon 2020
Brokerage
Seminars



Funding
Webinars



OEE
Conference &
Exhibition



Annual General
Meeting



Strategy Day

Joining Ocean Energy Europe is easy.

Just give us a call or email:

Yamila Conill
Marketing, Membership and
Sales Manager

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MEMBERSHIP CATEGORY	ANNUAL FEES
Lead Partner: The main supporters of the industry - the best visibility plus an automatic seat on the board.	€20,000
Corporate Member – C1: Large Enterprises	€10,000
Corporate Member – C2: Medium Enterprises	€5,000
Corporate Member – C3: Small Enterprises	€2,000
Trade Association Membership – A1: Automatic board position	€3,500
Trade Association Membership – A2: National Associations / Clusters	€1,500
Observer / University– I-1 / U-I: Individuals not commercially active in the sector / universities	€250





The largest global network of ocean energy professionals

Ocean Energy Europe is the largest network of ocean energy professionals in the world. Over 120 organisations, including Europe's leading utilities, industrialists, tech start-ups and research institutes, trust us to represent the interests of Europe's ocean energy sector.

Our objective is to create a strong environment for the development of ocean energy, improve access to funding, and enhance business opportunities for our members. To achieve this, we engage with the European Commission, Council, Parliament, European Investment Bank, and national ministries on all dossiers affecting the sector, such as energy, climate, finance, grid and consenting.

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Ocean Energy Europe's Lead Partners

